E 🌌	E 🔉
Family, work, or training problems	Social obstacles or pressures
E 🏹	E 🔉
Lack of social support, disapproval	Conflicts, bad atmosphere
E 🌌	E 🔉
Bad company	Harassment, mobbing, bullying
E 🌌	E 📀
High or unfair competition	Financial difficulties, lack of resources
E Solution E E Lack of necessary	E 🔹 🗞 Worn, broken, or
equipment	defective equipment

E	E 🗞
Precarious housing or lack of housing	Limited transport access, long journeys
E 🗞	E 🗞
Poor work/study conditions	Presence of distractions
E 🏦	E 🏦
Constraints, rigidities, or administrative burdens	Unfavorable cultural, economic, or political context
E 🏦	E 🏦
Lack of perspective, lack of future	Problems related to nationality, residence permit
E 🏦	E 🏦
Bad influence of the media or social networks	Presence of discrimination, injustice

E 🏦	E 🔮
Requirements that are too high, unclear, or rigid	Unfavorable geographical location
E 🔮	E 🔮
Bad weather conditions	Natural disasters, epidemics
E 🔮	E 🔮
Pollution, climate change	Lack of contact with nature or green spaces
E 🔮	I 🔮
Lack of luck, chance, bad karma	Bad timing, bad moment
l -~	-1~-
Poor diet, deficiencies (iron, vitamins, etc.)	Lack of sleep, fatigue

l -~-	۰ <i>۲</i> ۰۰
Lack of physical activity	Medication, consumption of alcohol or drugs
l -~	-~
Physical pain, chronic, accidents	Health issues, illness, disability
l -M-	🖤
Disadvantageous appearance	Lack of motivation, discouragement, loss of meaning
	I 🔶
Lack of interest, stimulation, ambition	Lack of self-confidence, doubts
	v
Lack of autonomy, power, or control	Perception of insecurity, anxiety

I ♥ Pessimism, regrets, remorse	I ♥ Absence of pleasure or positive emotions
I Knowledge gaps	I Lack of capabilities, talent
Lack of required qualities	I ▲ Difficulty organizing, lack of working method
Lack of self-discipline, self-control, concentration	I I Lack of strategies to face difficulties
Lack of effort, work, procrastination	I ♀ Lack of prudence, wisdom

। 🍄 Lack of humility	Ⅰ
। や Difficulty learning from mistakes/failures	I や Lack of creativity or humor
। 🍄 Lack of flexibility	। Ŷ Lack of perseverance
Other(s) :	Other(s) :
NOT AT ALL	A LITTLE

СОМ	PLETELY	CONTROLLABLE
UNCON	TROLLABLE	 Instructions 1) Sort the cards based first on how external then internal factors played a role in the failure (not at all, a little, completely); 2) Sort internal and external factors according to whether the person considers them to be under their control (controllable) or not (uncontrollable); 3) Think about what could be done differently next time.
FA E = External ॐ Material ▲ Institutional ∳ Natural	CTEURS I = Internal ⁻ [↓] ~ Biological ♥ Motivational ■ Skills-related ♥ Personal	DE'FEAT – Cards - Capitalizing on your setbacks - (© S. Rochat, 2021) ⓒ ⓒ ⓒ ⓒ see Chapter 9.5 of the book "Mapping career counseling interventions" for additional details